# Enhanced value creation through collaboration between utilities and market players

Annex 67 seminar on Flexible Energy Buildings, 4 April, Aalborg



## **Danish Intelligent Energy Alliance**



## Members



#### **Member sectors:**

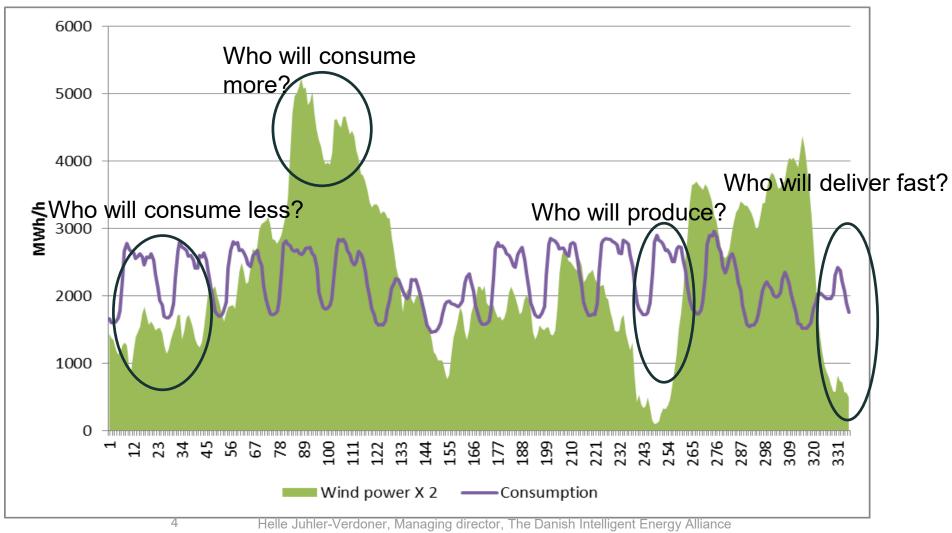
- Energy and utility companies:
  - Electricity
  - $\circ$  Heat
  - o Gas
  - Water and wastewater
- Municipalities
- Technology suppliers
- Advisors
- Universities
- Financial actors
- Research and knowledge institutions



#### **Drivers for flexible prosumers in the energy markets**

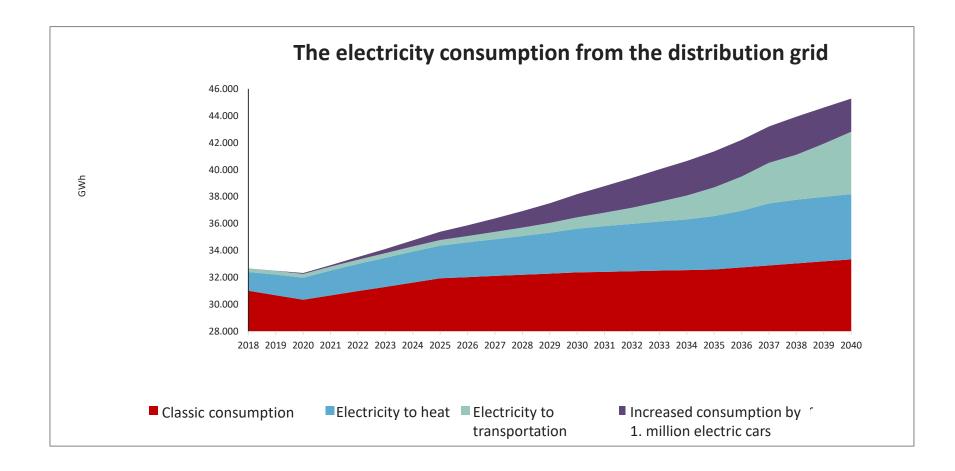


- a need to integrate intermittent renewable energy resources

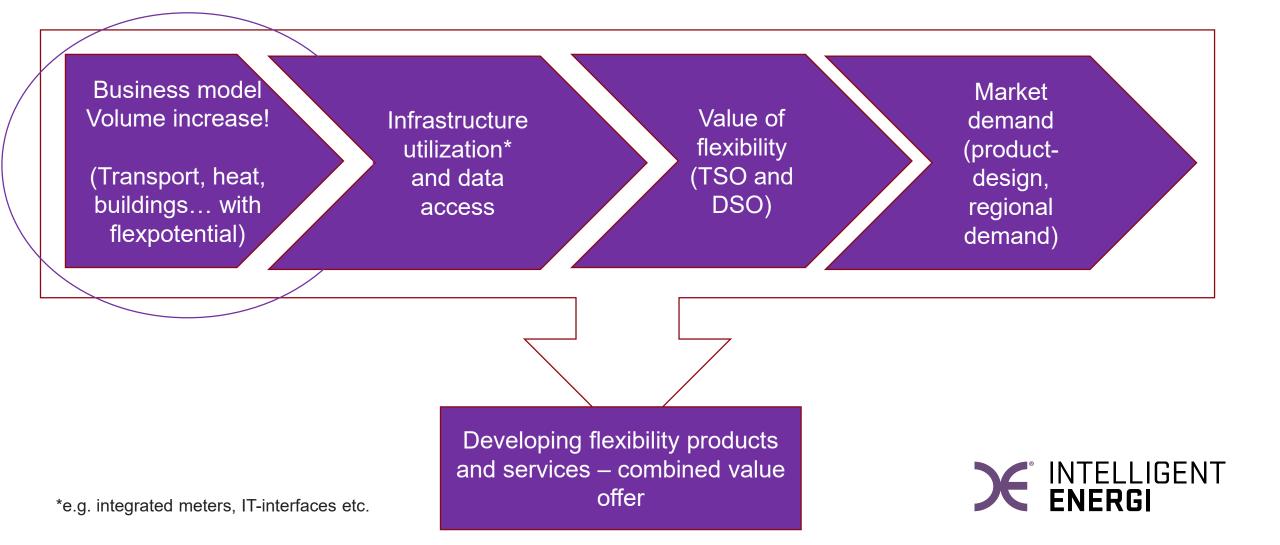


### **Electrification**

#### 40% increase in the distribution grid



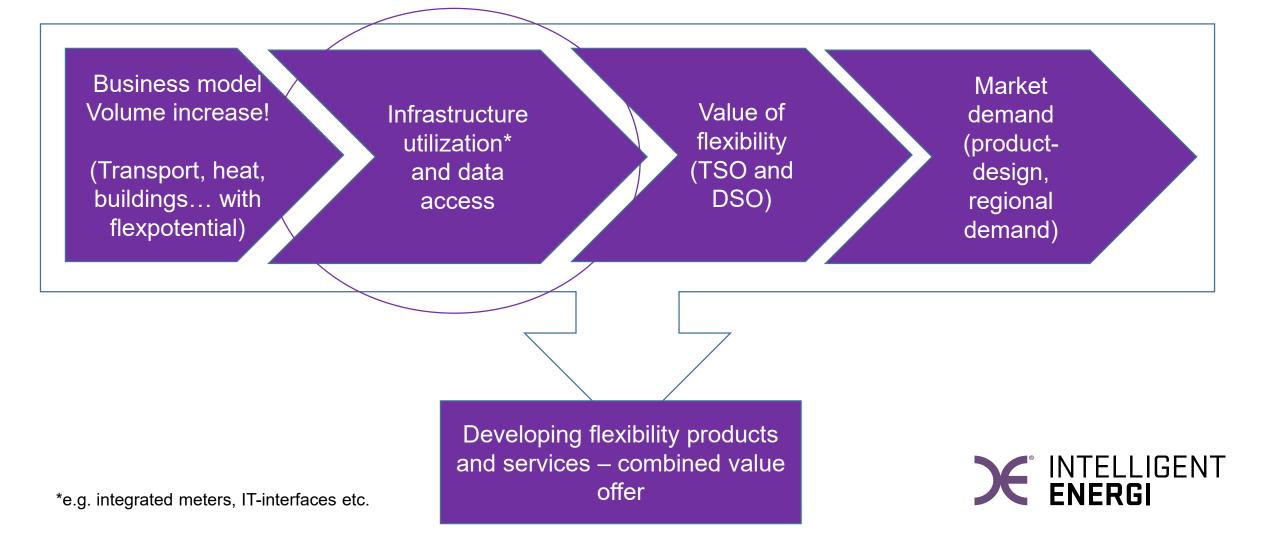




## Increased volume – Market development

- The Energy Agreement in June 2018 lowered electricity-heat-tax permanently
- Government Climate proposal: 1 mio. EVs and plugg-in hybrids by 2030
- Treasury bill 2019: Elements providing a more stable framework for EVs
- EU's "Energy Performance in Buildings Directive" Dec. 2018: EV chargers in new buildings and ICT in all large buildings
- Several initiatives about data access and digitalization

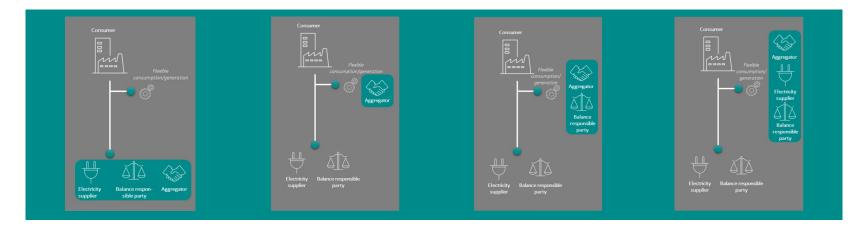






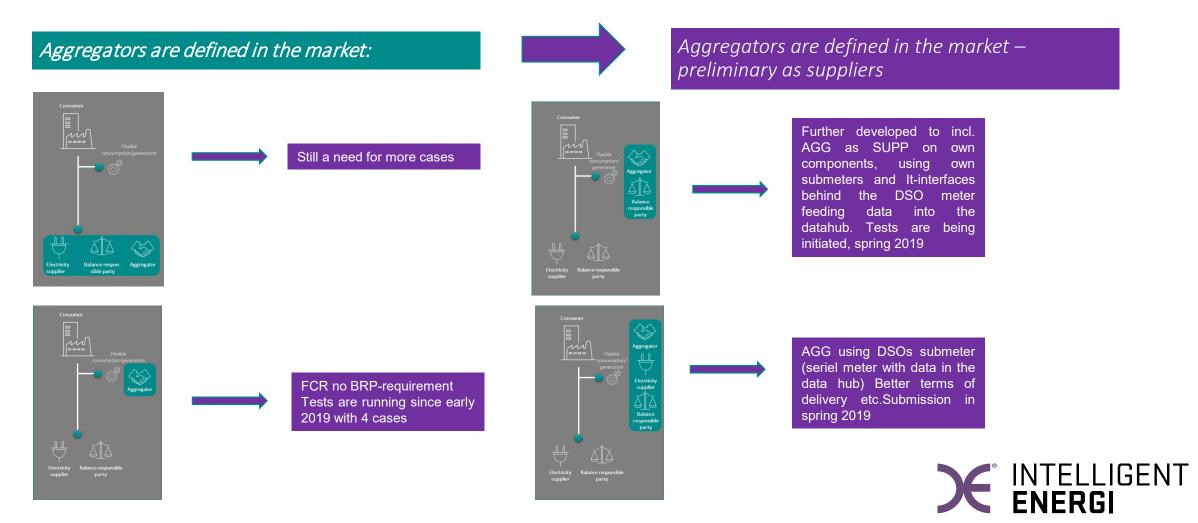
# MARKET MODELS FOR AGGREGATORS

- Activation of flexibility (June 2017)



**Source:** Market Models for Aggregators (Danish Energy Association, Energinet, Danish Intelligent Energy Alliance and DI, June 2017)

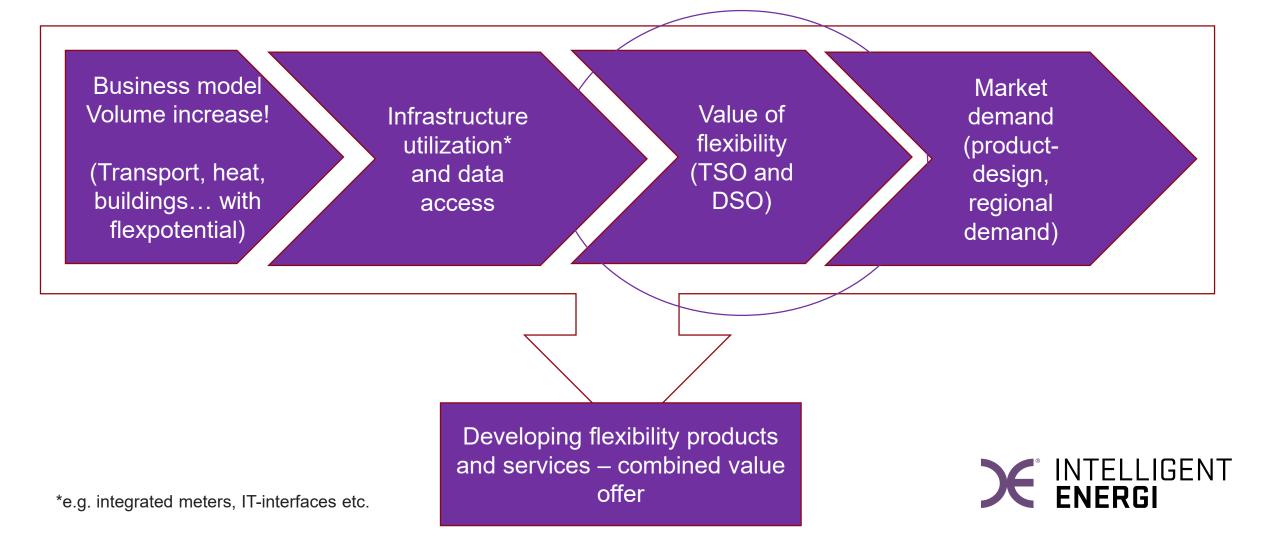
### MARKET MODELS FOR AGGREGATORS - AHEAD OF COMPLIANCE WITH EU CLEAN ENERGY PACKAGE



## Multible data initiatives

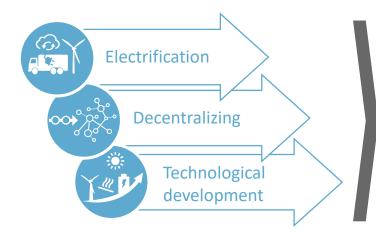
- Data driving growth government growth team recommendation
- Center Denmark, Flexible Energy Demand and Heat 4.0
- Energy Authorities effort to enhance Data utilization in Building

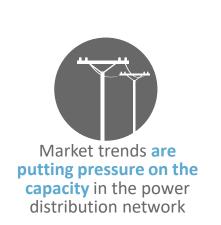






#### Case: Is there sufficient capacity in the power grid on Solvej?

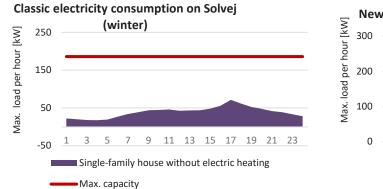


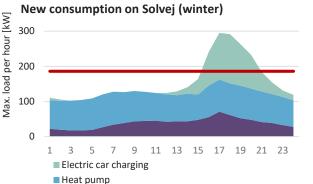


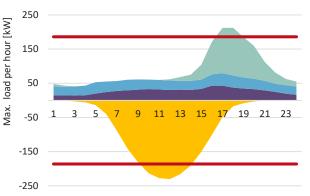
Case: Residential street Solvej Is there sufficient capacity in the grid?



#### Solvej with solar panels (summer)





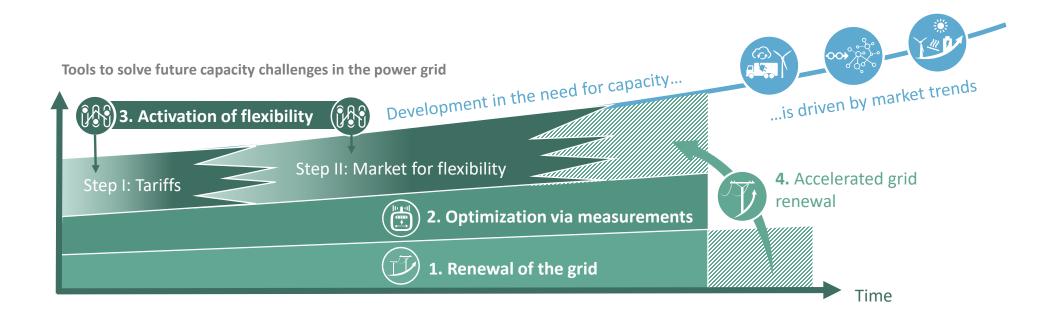


Electric car charging
Heat pump
Single-family house without electric heating





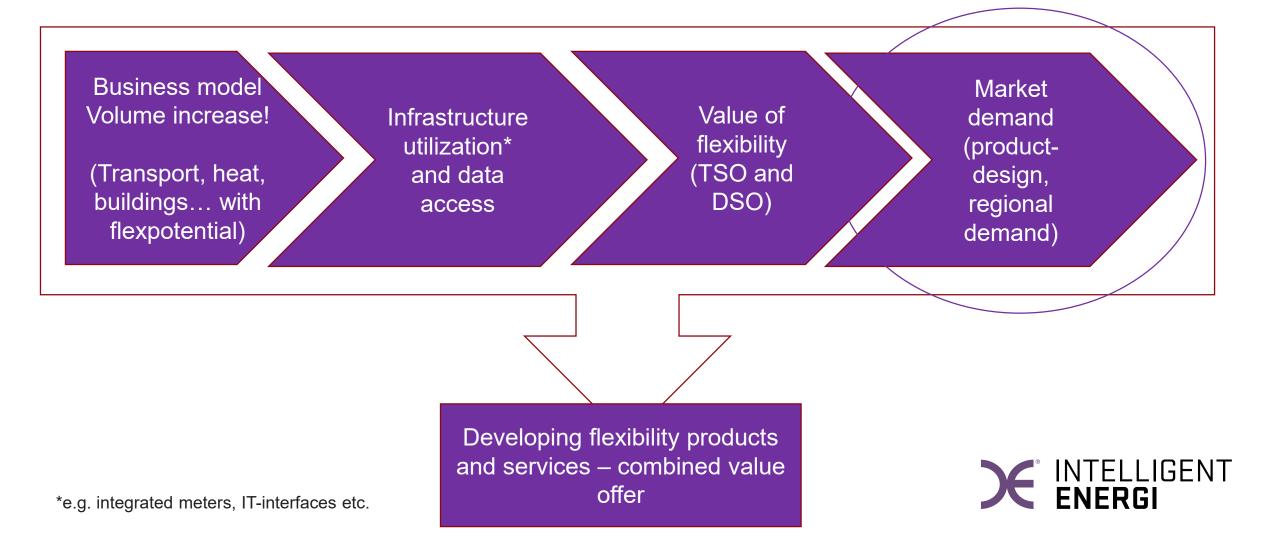
#### The complete solution to capacity challenges in the power distribution grid



## **Rewarding flexibility in the future**

- Reward the consumer that helps the grid through time-of-use tariffs and by rewarding "the location that helps"
- The fixed element in the tariff model below 50% but avoid to undermine electrification
- Look at the combined price signal: Tariffs and grid connection fee, terms for new technologies need to reflect the value they represent in the power grid
- Customer categories and appropriate behavior in relation to grid load: Time-ofuse tariffs for ordinary customers and capacity tariffs for large industrial consumers
- Fair tariffs no cross-price subsidization





### **TSO balancing services – fair treatment of demand response**

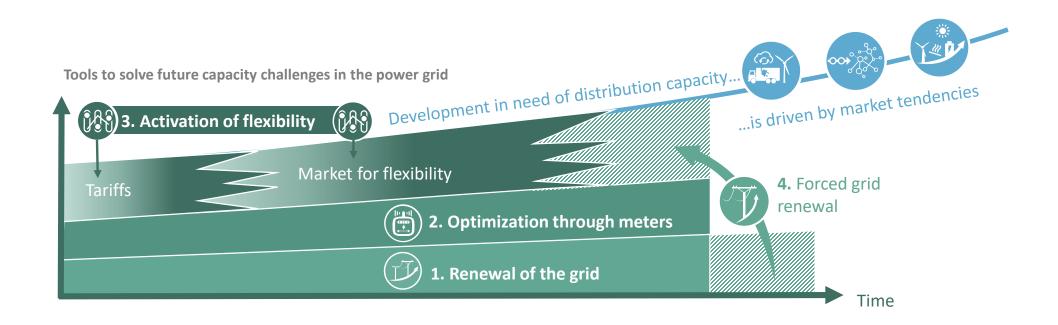
Product design and product terms in relation to TSO balance services

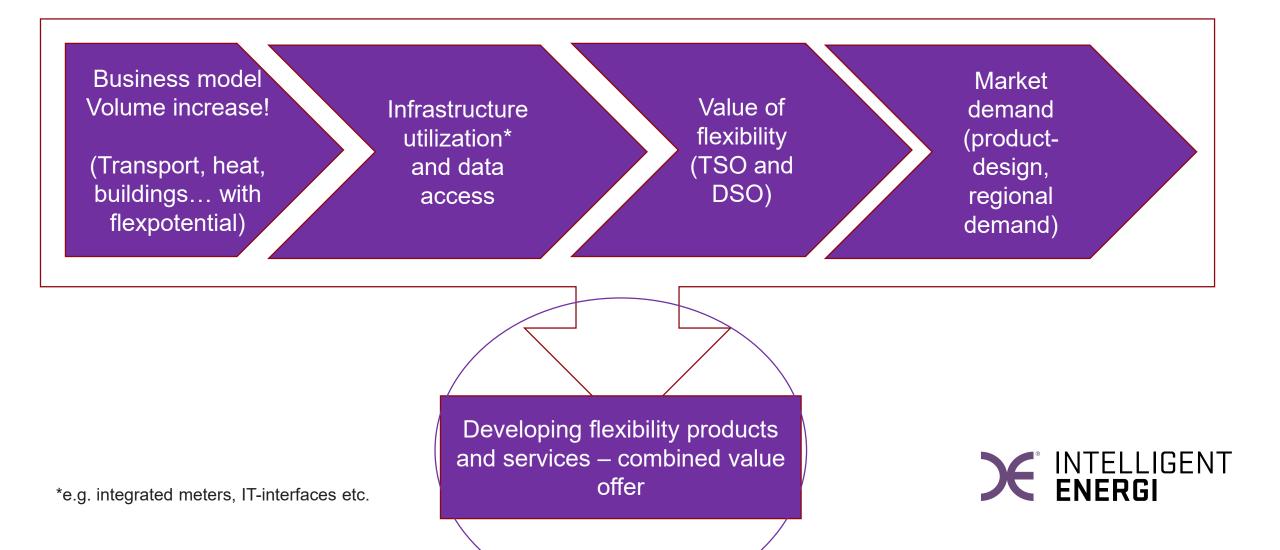
- Volume must be reduced. Bid-sizes need to be reduced further from 5MW to 1MW in The Regulating Power Market (FRR).
- Duration and number of coherent hours of flexibility need to be as low as possible.
- The duration of the contract has to be flexible (strategic reserves)
- Symmetry demands has to be removed.
- The opportunity to pool consumer and producer flexibility.





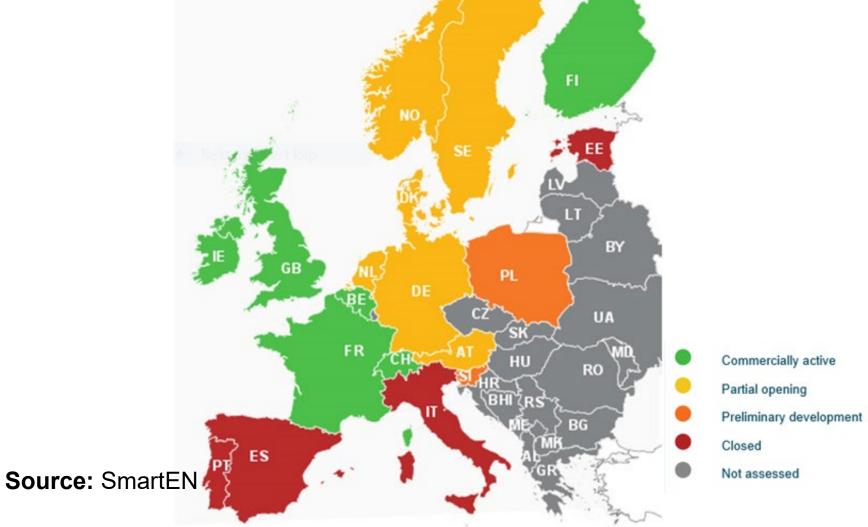
### **Danish DSO-flexibility trade to be developed**





# Getting the DK market ready and getting market players ready for the future demand

K INTELLIGENT





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